



financial advice

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AT RETIREMENT PLANNING

case studies

THE CLIENT

Mrs Rose came to us following the unexpected death of her husband. He had dealt with all of the finances during their marriage and this had left her worried and concerned.

In her late sixties and suffering from advanced Motor Neurone Disease, Mrs Rose relied on home care for help and support. She was very worried that she would be unable to afford continued care without her husband's pension income. Mr Rose had been receiving an income from a drawdown pension and Mrs Rose required advice on the best way of taking income from the remainder of his pension fund.

OUR ADVICE

We met with the client to identify her main areas of concern and then contacted the provider of her husband's pension to gain full details of the remaining fund. We then discussed the various ways of drawing the pension income with Mrs Rose and decided that she required a guaranteed income payable for the rest of her life.

Unconcerned over leaving any residue behind for her three children and wanting the maximum possible income, we recommended that a pension annuity be purchased. We also suggested it would be worthwhile considering an enhanced annuity which could provide a higher income in light of her illness.

THE RESULT

Our initial research found that a conventional pension annuity would provide Mrs Rose with an annual income of around £6,000. However, after obtaining quotes from various enhanced annuity providers, we were able to secure an increased pension income of just over £18,000 per year — an increase of over 300%.

Mrs Rose is now secure in the knowledge that she will receive this income for the rest of her life and can afford her care fees without worry. The increase in income also means that she can cover any rise in the costs of care and also has additional income which she can spend as she wishes.

